

MONIL SANGHAVI

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EDUCATION

Carroll School of Management, Boston College

Boston, MA

Master of Business Administration (STEM Designated Full-time MBA) | GPA: 3.7

May 2027

- Concentration in Management Science & Finance | Finalist, UVA Darden Investing Conference
- President, Graduate International Student Association | Graduate Technology Consultant

Narsee Monjee Institute of Management Studies

Mumbai, India

Diploma in Operations Management | GPA: 3.3

July 2022

CFA Level 2 (Cleared)

January 2021

Narsee Monjee College of Commerce & Economics, University of Mumbai

Mumbai, India

Bachelor of Commerce, Financial Markets | GPA: 4.0 | Runner-up, Mock Stock Exchange

June 2019

PROFESSIONAL EXPERIENCE

eGateway Capital | *Boutique M&A Advisory*

Covington, KY

M&A Intern – Summer Internship

May 2026 – August 2026

- Built sector marketing decks on the Freight Forwarding sector, used by senior management in sector coverage and deal origination; prepared pitch decks for prospective clients.
- Developed AI agents to automate company profiles and industry research while preserving company branding elements and format. Also prepared an extensive buyer list for a sourcing agent using API integrations.

BOB Capital Markets Limited | *IB division of Bank of Baroda (2nd largest Indian public bank)*

Mumbai, India

Associate, Investment Banking

June 2022 – June 2025

- Led and executed deals aggregating \$2.3bn across consumer, power, retail, banking, and industrial sectors.

Sell-Side M&A & Capital Markets Execution

- Represented a financial sponsor on a \$120mm acquisition of an impact lender, prepared pitchbook, worked on P/BV comp analysis, and reached out to financial & strategic buyers; resulting in buyout by strategic buyer.
- Supported on 3 IPOs totaling ~\$1.5bn across green energy financing, EV, and telecom sectors; built financial models, managed due diligence and IPO filing, led deal pricing, management roadshows, and offer structure.
- Acted as a sole associate on a \$45mm private placement for a solar panel manufacturer; ran the full deal lifecycle from preparation of CIM to investor negotiations and secured term sheets from 6 family offices and UHNWIs.

Deal Origination & Training

- Launched a lead-generation program for the parent bank's institutional lending team, sourcing 35+ qualified deal leads in a single quarter; Engaged with 2 of those prospects for a fundraising mandate.
- Built relationships with 40+ PE, VC, and family offices to drive deal flow, converting the relationships into 1 mandate.

Axience Consulting | *Boutique advisory firm to Middle East and European buy-side clients*

Mumbai, India

Financial Analyst – Buy-Side – Generalist

January 2021 – May 2022

- Led a market mapping project for a European credit fund, covering target identification and market sizing, and secured an annual retainer of \$110k for strategic advisory services.
- Sourced and evaluated potential investment targets for a Saudi family office: led industry analysis, built financial and exit-return models, conducted founder calls and management diligence, to present recommendations to the IC.

TresVista Financial Services | *Global financial services provider*

Mumbai, India

Analyst, Private Equity Advisory

June 2019 – January 2020

- Conducted target screening and diligence support for portfolio company acquisitions by a UK-listed asset manager's secondaries team: company profiles, waterfall distribution models, and CIM-to-IC analysis.

ADDITIONAL INFORMATION

Technology: Excel (VBA, Pivots), PowerPoint, Power BI, Tableau, SQL, Python, Bloomberg, PitchBook, FactSet

Volunteer Leadership: Leo Club – led 'Study Buddies' computer literacy for ~40 students | Global Citizen Team Lead (team of 25) | Rotary Youth Exchange – Cultural Ambassador to Sweden